

# One table. Eight branches. Two of them now have a name.

TuanGo keeps the structure already agreed: a base everyone shares, branches that each trade one industry, a circle where members live. This pack gives the first two branches, **Energy** and **AI Computing Power**, an identity of their own. I used the discipline of your Lumina and Naqua books (a name on two floors, one idea, an ancestor, a four-station arc, selling the delivery and not the commodity) and changed the substance: those stories are about an asset, these are about two hands.

|                                                                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                                                 |                                                                                                                                                                                                                        |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <div>ENERGY · 能源</div> <div> <b>LONGMAI</b><br/>龙脉</div> <div><i>sells the day a project switches on, not the megawatt.</i></div> <div>BESS, PV, inverters, UPS, grid hardware.<br/>Hydrogen next, fusion a seat kept warm.</div> | <div>AI COMPUTING POWER · 算力</div> <div> <b>PERLA</b><br/>明珠</div> <div><i>sells capacity with a name on every layer, not the box.</i></div> <div>Modular compute containers, power, cooling and reserved capacity.</div> | <div></div> <div><b>Mobility</b><br/>出行</div> <div>New-energy vehicles, batteries, charging, fleets.</div>                                   | <div></div> <div><b>Robotics</b><br/>具身智能</div> <div>Industrial and humanoid robots; embodied intelligence.</div>                   |
| <div></div> <div><b>Connectivity</b><br/>通信</div> <div>5G today, 6G in the plan; networks, satellite.</div>                                                                                                                       | <div></div> <div><b>Electronics</b><br/>电子</div> <div>Phones, tablets, laptops. The first line we will trade.</div>                                                                                                       | <div></div> <div><b>Materials &amp; Machines</b><br/>新材料 · 高端制造</div> <div>New materials, machinery, drones, the low-altitude economy.</div> | <div></div> <div><b>Life Sciences</b><br/>生物制造</div> <div>Biomanufacturing, medical devices. Brain-computer interfaces later.</div> |

**THE TABLE, what every branch shares:** the invitation · the partner met in person · the single specification · the published price · the covenant that outlasts the order. No branch rebuilds the rules of the base.

|                                                                                                                          |                                                                                                                                      |                                                                                                                                   |
|--------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------|
| <div>THE INVITATION · THE GATE</div> <div>No one registers. Someone vouches. The list grows at the speed of trust.</div> | <div>THE HANDSHAKE · THE COVENANT</div> <div>No order before a meeting. Both sides have seen a face, a factory and a document.</div> | <div>THE PUBLISHED PRICE · THE MEASURE</div> <div>Landed cost to the line, community margin included, visible on the order.</div> |
|--------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------|

THE CIRCLE · WHERE THE MEMBERS LIVE

**TuanGo Journal**

what members read: one plan, eight industries, no noise.

**TuanGo Circle**

where they meet: delegations, factory visits, the yearly reunion dinner, 团圆.

**TuanGo Trade**

where orders happen: the platform, the specification, the one order.

**TuanGo Bank**

much later: trade finance for members. A direction, not a promise.

Test line for the family: **TuanGo seats it. Longmai joins it. Perla builds it.** A ninth seat, Quantum, stays empty by design. LONGMAI and PERLA are proposed, not cleared (page 6). Lumina and Naqua stay with TerranOS.

# Three names, one recommended

## LONGMAI RECOMMENDED

龙脉 lóngmài

Two floors. For China, a term every partner knows: the dragon's veins. For Europe, two syllables, LONG-my, easy to say in any language. Test: "Powered by Longmai." · "Longmai One, Banat." · "It's a Longmai project."

First read on conflicts: I believe a Chinese technology company with a similar name exists. Unverified.

## VATRA

薪火 xīnhuǒ

Romanian vatră, the hearth; Chinese 薪火相传, the flame passed from hand to hand. Warm and very Romanian, but close in meaning to Lumina (fire, warmth).

First read: a common Romanian word, many local uses.

## ORIENS

朝阳 zhāoyáng

Latin for the rising sun and the East. Solar, and Europe turning toward China. Least ownable of the three.

First read: a crowded Latin word.

# A good site is **where the vein runs.**

In Chinese geomancy the worth of a place depends on the lóngmài, the dragon's veins: the channels through which the earth's energy travels. Temples, tombs and cities were sited with them in mind. Romania writes the same rule in a permit. The grid connection, the ATR, decides what a plot of land is worth today. Two cultures, one rule: a site is worth the vein that reaches it.

LONGMAI is the branch where the two halves of that rule meet. Romanian developers hold the sites on the vein. Chinese manufacturers hold the equipment that makes a vein useful. We seat them together, specify the whole package, publish the price, and stay at the table until the first megawatt-hour is delivered.

### ANCESTOR · ROMANIA

#### Anghel Saligny, engineer

On 26 September 1895 he opened the bridge over the Danube at Cernavodă. At completion it was the longest bridge in Europe and the second longest in the world. The Romanian who joined two shores.

### ANCESTOR · CHINA

#### Li Bing, governor of Shu 李冰

In 256 BCE he organised the Dujiangyan, the water works of the Chengdu plain. The rule carved at the Erwang Temple: 深淘滩，低作堰. Dig the channel deep, keep the weir low. He guided a river instead of fighting it.

### THE RULE OF THE BRANCH, TAKEN FROM LI BING

**Dig deep, keep the barrier low.** Dig deep on validation: company, factory, documents, capacity. Keep the barrier low for the partner who passes. The deeper the channel, the lower the weir can be.

|               | OTHERS SELL                               | LONGMAI DELIVERS                                                 |
|---------------|-------------------------------------------|------------------------------------------------------------------|
| The commodity | batteries, inverters, modules, containers | a project switched on, on the date, with both names on the plate |

# The vein, the crossing, the table, the switch-on.

1

## The Vein

### ANTICIPATION

A field in Banat with a grid permit nobody sees. The asset is invisible, the value is real. Someone recognised what the plot is worth.

2

## The Crossing

### CARE

In a factory, a package is built to the product code. It is checked, then checked again, then shipped. Slow on purpose.

3

## The Table

### CONFIDENCE

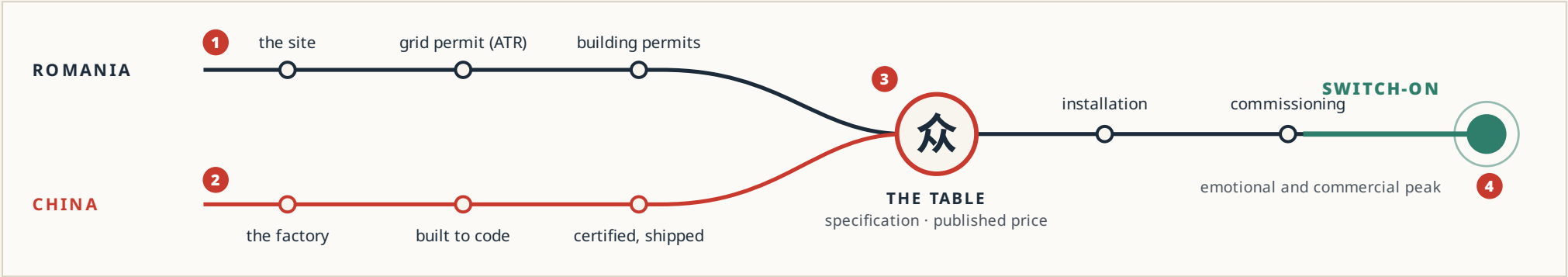
Both teams in one room. One specification, one published price, one handshake. Nothing is signed before faces are seen.

4

## The Switch-on

### FULFILMENT

A Romanian engineer and a Chinese engineer press the same switch. The status lamp turns green. Two names on the plate.



**Commercial key of the arc.** Station 4 is the commissioning day: the day the project is handed over and, in the model proposed, the natural day for the branch to be paid. The emotional peak and the commercial peak are the same day.

#### VERBAL IDENTITY

*"A good site is where the vein runs. A good project is where two hands meet there."*

**Tagline** · Two hands. One switch.

**Closing line** · Dig deep. Keep the barrier low.

#### YES

dates, product codes, both partners named, the day it switches on

#### NO

"win-win", "synergy", "revolutionary", any promised yield

#### VISUAL IDENTITY · COLOURS FROM THE FINAL FRAME



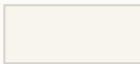
#### Cinnabar

the vein and the node



#### Ink

the frame



#### Paper

the page



#### Jade

the lamp turns green



**The mark:** two veins crossing at one node, drawn in line, never filled. One animated gesture: the node turns from cinnabar to jade at switch-on.

#### WHERE IT ALREADY STARTS

A validation batch for a modular AI facility in Romania: inverters, high-voltage battery racks, UPS and PV, specified to the product code. The manufacturer was met and the documents requested before the price.

**Sites are named One, Two, Three**, as Lumina does: Longmai One first. The place stays undisclosed until the concessions are final.

Three names, one recommended

PERLA RECOMMENDED

明珠 míngzhū

Two floors. For Romania, the word is already in every ear: perlă. For China, 明珠, the bright pearl, also a precious thing. Test: "A Perla container." · "Powered by Perla." · "Perla One, Banat."

First read: perla is a very common word in Romance languages. I found no AI-compute brand under it. Unverified.

SUMMA

算 suàn

Latin summa, the sum and the highest point. 算 is the character in 算力, the Chinese term for computing power. Exact, but heavy.

First read: widely used, many marks.

NOR

云 yún

Romanian nor and Chinese 云 both mean cloud. Short, bilingual by luck, but too generic to protect.

First read: generic, says nothing about the hardware.



A pearl is not found. It is built, layer by layer, around something real.

A pearl begins as a single grain inside a shell, in the dark. Layer after layer of nacre closes around it until it is worth more than everything that went into it. That is also how computing power is made. A site brings power. A container brings the shell. Servers bring the compute. Software keeps it running. Only then is there capacity someone can plan a business on, and every layer has a maker.

China has a word for this, 算力, and treats it as national infrastructure. Its *East Data, West Computing* programme, launched in February 2022, set eight national computing hubs and ten data-centre clusters, with four of the ten clusters placed in the energy-rich west. Compute goes where the power is. PERLA applies the same logic to Europe, and adds the one thing a hub cannot: a named partner behind each layer.

ANCESTOR · ROMANIA

MECIPT-1, Timișoara, 1961

Built at the Polytechnic by mathematician Iosif Kaufmann and engineer Wilhelm Löwenfeld, it was the first computer in a Romanian university and an early alphanumeric machine. Computing power built here, by two people whose skills met.

ANCESTOR · CHINA

Zu Chongzhi 祖冲之, 5th century

The mathematician who gave  $\pi$  its famous approximation, 355/113. China's superconducting quantum processors carry his name today. A country that names its newest machines after its oldest calculator.

THE MOTIF OF THE BRANCH

二龙戏珠, two dragons and one pearl. In Chinese art two dragons chase a single pearl. Europe's dragon is the Dacian draco, China's is 龙. Between them: what both are reaching for, the capacity to think.

|               | OTHERS SELL                    | PERLA DELIVERS                                       |
|---------------|--------------------------------|------------------------------------------------------|
| The commodity | servers, containers, GPU-hours | capacity you can plan on, with a name on every layer |

# The grain, the shell, the layers, the pearl.

## 1 The Grain NEED

A European company needs capacity it can plan on, and has no way to judge a stack built far away. That need is the grain.

## 2 The Shell CRAFT

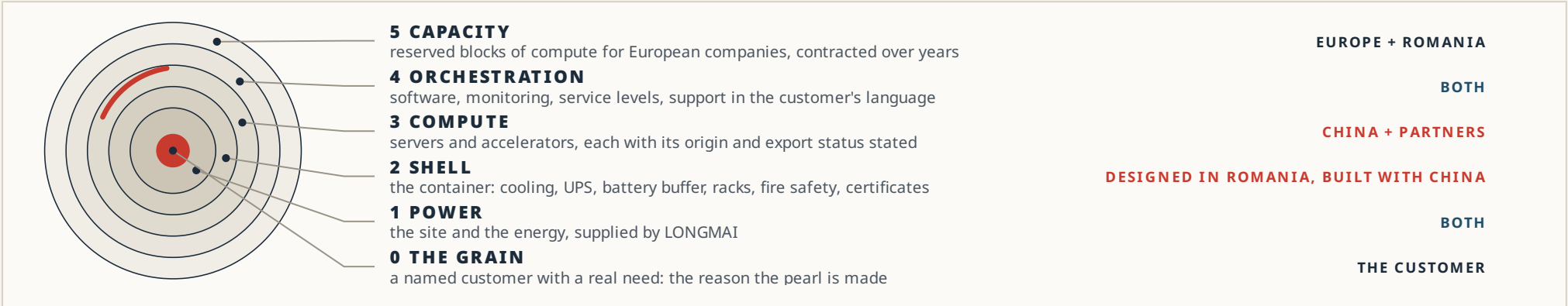
In Romania the container is designed. With Chinese partners it is built to the product code, certified, and shipped.

## 3 The Layers PATIENCE

Power, shell, compute, software. Each partner adds one layer, and each layer is named, specified and priced in public.

## 4 The Pearl OWNERSHIP

Reserved capacity, contracted over years, with every maker known. Capacity that has a face behind each layer.



**Commercial key of the arc.** A pearl grows in value with every layer, and so does capacity: the more partners named at the table, the more a buyer can plan on it. The offer is the five layers, drawn once and contracted as one.

VERBAL IDENTITY

*"A pearl is not found. It is built, layer by layer, around something real."*

**Tagline** · A name on every layer.

**Closing line** · Two dragons. One pearl.

**YES**  
kW, racks, delivery days, chip origin and export status stated up front

**NO**  
"AI revolution", "unlimited", GPU-hour tokens, promised returns

VISUAL IDENTITY · COLOURS FROM THE SHELL

**Abyss**  
inside the shell

**Nacre**  
the layers

**Ink**  
the frame

**Cinnabar**  
one glint only

**The mark:** five rings around a core, one red glint.

One animated gesture: the rings draw outward one by one, the glint last.

THE STANDARD ON EVERY PERLA LISTING

Chip origin and export-control status, where the data sits, who operates it, which certificates apply. Stated before the price, not after.

**Never:** a GPU-hour sold as a retail token, or a promised return on compute. PERLA sells capacity and equipment between companies.

# Energy powers compute. Neither is an investment product.



The pair deliberately rhymes with Lumina and Naqua, so the two ecosystems can be explained together, and the names keep them from being confused. Every compute container needs a battery buffer, UPS and a power site, which is exactly what LONGMAI trades.

**Proposed rule:** a project built through LONGMAI or PERLA may later be listed elsewhere by its owner. TuanGo itself never offers tokens, investments or yield.

## TWO ECOSYSTEMS, SIDE BY SIDE

|                    | TERRANOS                                  | TUANGO                                                                               |
|--------------------|-------------------------------------------|--------------------------------------------------------------------------------------|
| What is sold       | The proof of an asset, in fractions       | The partnership: ready-to-operate projects, equipment and capacity between companies |
| Counterpart        | Qualified investors, worldwide            | A European and a Chinese company, seated together                                    |
| Instrument         | Permissioned token, revenue participation | A contract and a published price. No token, no yield.                                |
| Whose money        | Investor capital funds the asset          | The members' own money; trade finance much later                                     |
| China's role       | Equipment supplier, in the background     | Full partner with a named seat at the table                                          |
| Energy and compute | Lumina, Naqua                             | LONGMAI, PERLA (proposed)                                                            |

### DECISIONS NEEDED FROM YOU

- Pick the names.** My recommendation is LONGMAI and PERLA: the dragon's veins carry the energy, the pearl is what it lights, and the pair is the Dacian and Chinese dragon at one table.
- What is PERLA exactly?** I assumed first your own AI-container line, designed here and built with Chinese partners, then a wider network of builders. Confirm or correct.
- Naqua's place.** A member of the PERLA circle, or fully separate? Either works, but the two must not make the same promise.
- Ancestors.** Saligny and Li Bing, MECIPT-1 and Zu Chongzhi: keep them, or replace with ones Tim Yang and Andreia Wang prefer.

### BEFORE ANYTHING IS PRINTED

- Clearance.** Domains (.eu .com .ro .cn), EUIPO and CNIPA searches. Energy: classes 4, 9, 35, 37, 39, 40. Compute: 9, 35, 38, 42. Plus a Chinese-name check with Tim Yang and Andreia Wang. My notes on names are first reads, not searches.
- The Brand Book.** Page 9 still lists Energy and Compute as generic labels, and Compute as "sold by the hour". Once names are chosen I update ZH, RO and EN.
- Claims.** The PERLA standard (origin, export status, data location) is only credible if every listing can really state it. Confirm before it is shown outside.